

Toronto, May 25th, 2009

## To Whom It May Concern:

SGS Canada has been dealing with Digital Future for the past 10 years. The relationship was established in 1999 when we decided to upgrade our old phone system in anticipation of the Y2K bug. Mr. Rick Vukadinovich and Digital Future came out as a top bidder for this project and ever since – they have been successfully meeting and/or exceeding our expectations with regards to all our Telco needs.

Digital Future was very flexible in every way, trying to accommodate our specific needs and support our business in this critical area. Long notice or short notice – we could always count on their knowledgeable and friendly technicians to serve our needs in the most professional way.

I would recommend Digital Future, without any hesitation, to any business or individual with any sort of Telco needs.

Sincerely,

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## To Potential Clients of Digital Future

In September, 2004, Rick Vukadinovich, representing Digital Future, made a cold call in person to our premises to introduce himself and to determine if we had any current or pending plans to upgrade our telephone system. I'm certain many readers of this letter will have received endless telephone solicitations to change suppliers with promises of wonderfull cost savings, etc., etc. etc. And heard the many horror stories afterwards.

Coincidently with Rick's visit we were thinking about an upgrade but in no hurry to make a decision. Nevertheless, I agreed to listen to him and eventually got to the written proposal stage. But, I admit being somewhat sceptical at the outset due to earlier proposals from other reps that went nowhere or were never followed up.

Our Company finally agreed to most of Rick's proposal in large part due to his persistence and ability to answer our delaying objections. We proceeded to installation that went surprisingly smooth with only minor hiccups. The important issue was that Rick did not disappear after the contract was signed; he was either on premises or always readily available by phone to help us through the transition and ensure we became familiar with the equipment.

A few years later, we decided to move our office and I dreaded the anticipated downtime. Again, Rick stayed right on top of the issue and the transition was almost seamless, even though he really was not responsible for this event.

Just two weeks ago, our voice mail system went down. I called Rick and after some preliminary diagnostic steps did not correct the problem, he had a tech on premises the same day. In the end, the problem was relatively minor and Rick himself actually arrived with the replacement part.

Therefore, this is what you get dealing with Rick. A very persistent but not pushy person who will work with you to solve your problems or needs. He's not the cheapest price but he's fair. Most importantly, he keeps his commitments and is very reliable. If he makes an appointment or you need to reach him, be assured he will be available on a timely basis or get someone else to assist.

I would highly recommend him as a professional individual with whom you can conduct business with confidence and trust.

James Williams Financial Manager